

# 2019 Rebate



**FASTER.  
SIMPLER.  
BETTER.**

Jan → June

25% YOY Growth

OR

\$100,000 Min.

%



2019  
Year End Rebate  
AT A GLANCE

**Increased cash flow**

Qualify and receive payments two times a year.

**No paperwork**

We will take care of pulling the numbers for you.

**Easier to qualify**

Reach the rebate by increasing your year over year purchases by 25% OR by reaching \$100,000.

**Double the fiber**

Use Berk-Tek fiber to meet the min. Every \$1 you spend on bulk fiber counts as \$2 towards the rebate.

July → Dec

25% YOY Growth

OR

\$100,000 Min.

%



Questions? Contact the Contractor Programs Manager - 1-800-BERK-TEK

# 2019 Rebate

## How does the 2019 Year End Rebate work?

The 2019 Year End Rebate is paid two times a year. This means you have two opportunities to qualify and receive a payment.

### Jan - June

25% YOY Growth  
OR  
\$100,000

Q1 - Receive a report with your progress toward the rebate.

Q2 - Receive a rebate payment.

### July - Dec

25% YOY Growth  
OR  
\$100,000

Q3 - Receive a report with your progress toward the rebate.

Q4 - Receive a rebate payment.

## FAQs

How do you calculate the POS numbers?

- Berk-Tek receives POS data quarterly from distribution. We will use that data to calculate your distance to qualify for the rebate as well as your rebate payment.

Will I have an opportunity to confirm the data?

- Yes. Before the payment is made, you will receive an email and can confirm or reject the number.

Can I submit my own data?

- Yes. You can choose to provide your own POS data.

How will I receive the payment?

- After confirming the rebate number, your rebate will be processed and paid via check.



**Questions? Contact the Contractor Programs Manager - 1-800-BERK-TEK**